

2019/2020 IMPACT REPORT







OUTCOME-DRIVEN CLUB EXPERIENCE





ACADEMIC G SUCCESS A

GOOD CHARACTER AND CITIZENSHIP HEALTHY LIFESTYLES



THANKS TO YOU, BOYS & GIRLS CLUBS OF THE TENNESSEE VALLEY IS THERE FOR THOSE WHO NEED US MOST, WHEN THEY MOST NEED US.

To say the least, the 2019-2020 year has brought some unusual and difficult challenges for everyone. With the support of our community leaders and donors, and incredible staff and leadership team, Boys & Girls Clubs of the Tennessee Valley continues to adjust to each new challenge with unique solutions that have not just maintained our level of service, but has actually expanded our offerings in many instances.

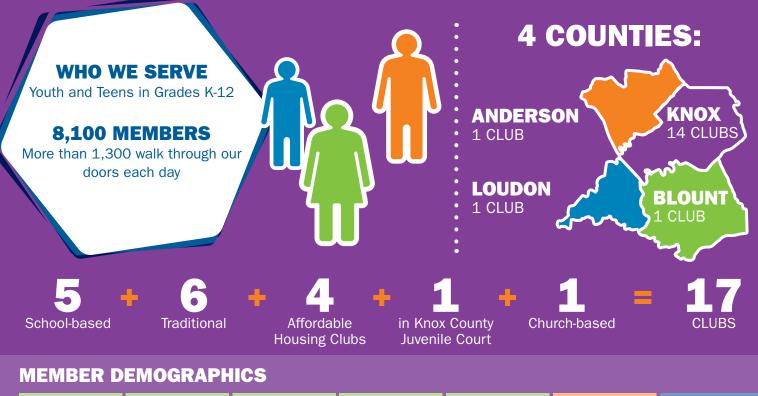
Today, our organization serves over 8,100 youth annually at 17 Clubs in four counties. Without you, this simply would not be possible.

Although none of us know what the future holds, we do know the need for Boys & Girls Clubs of the Tennessee Valley will continue to grow. We are committed to do what we do best: meeting the needs of our members and their families when they need us most.

Thank you for making a difference!

Christina Phillips

Christina Phillips Chairperson, Corporate Board of Directors



| 35% | 47% | 6% | 10% | 2% | 48% | 52% |
|---------------------|-----------|----------|--------------|-------|------------|------------|
| African American | Caucasian | Hispanic | Multi Racial | Other | Female | Male |



WHO WE ARE CORE VALUES

- $\boldsymbol{\cdot}$ We meet the needs of kids
- \cdot We connect with the community around us
- $\boldsymbol{\cdot}$ We recognize the value and potential in those around us
- \cdot We expect the best
- $\boldsymbol{\cdot}$ We invest in our people
- $\boldsymbol{\cdot}$ We change lives and can prove it

VISION

Provide a Club experience that assures success is within reach of every young person in East Tennessee, with all members on track to graduate from high school with a plan for the future, demonstrating good character and citizenship, and living a healthy lifestyle.

MISSION STATEMENT

To enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

COVID-19 IMPACT REPORT

Thanks to your support, the doors to Boys & Girls Clubs of the Tennessee Valley remained open, while our schools closed. We extended our services to children of essential workers and increased our service hours. We continued our services for youth, families, staff, and more, who were negotiating new standards in their lives.



Effective programs kept Club members actively engaged in learning and career development when they would not be otherwise. Our College & Career Readiness Initiative provided academic counseling and support, as well as career exploration activities and camps, during the pandemic.









How our College & Career Readiness Initiative served our Club members:

- Online & Virtual College and Career Counseling: 750 curriculum recipients
- Virtual College Tours:
 40 members toured 21 schools
 (Austin Peay, Western Kentucky, Carson Newman, Pellissippi State, ETSU, MTSU, Howard University)
- · Internships: 58 interns

- Oak Ridge National Laboratory Day in the Life of a Scientist
- Oak Ridge National Laboratory Virtual Tour
- Tennessee Tutoring Corps: 72 tutors and 543 members
- Safety & First Aid Training: 8 participants
- Career Exploration Camps: 40
 participants

- Google Certifications:
 40 participants
- · Virtual YouthForce University
- Cosmetology Camp:
 7 participants
- Culinary Arts Camp: 8 participants
- Total members served: 2,465

PROGRAM HIGHLIGHT

To help stave off a dramatic 'COVID slide' of learning loss, Governor and Crissy Haslam initiated the **Tennessee Tutoring Corps**: an innovative program placing qualified college students in Clubs to support Tennessee children entering kindergarten through 6th grade in math and reading.

*2019 photos showing College & Career Readiness Initiatives.

COVID-19 IMPACT REPORT



open to children of essential workers



who are children of essential workers. For a total of 2,028 members served. We worked with UT Medical Center, Blount Memorial Hospital, and the Knox County Sheriff's Office to provide childcare for their employees during the pandemic.



Our Youth Arts Initiative offered a safe space for members to be creative, learn new skills, and process what they experienced and felt.

Activities included:

- Virtual programming
- 1,500 take-home art supply kits
- $\boldsymbol{\cdot}$ Dance, theater, music, and visual arts programs





The SEWI team directly served 204 Club members.

Our Social & Emotional Wellness Initiative worked to promote social and emotional development; including competencies like teamwork, self-awareness, coping strategies, self-control, empathy, and perseverance.

Activities included:

- Created Glitter Bottles that are used as a tool to practice deep breathing and mindfulness.
- Made and sent gratitude cards to first responders, Club staff, and other essential workers.
- Art therapy projects to identify protective factors, and conversations about managing frustrations and other challenging emotions.



Breakfast, lunch, and afternoon snacks served to Club members.



Family food boxes provided for our members and their families for the weekend.



ACADEMIC SUCCESS 21st CENTURY

The 21st Century Community Learning Centers (21st CCLC) provide opportunities to enhance academic success during out of school hours to young learners who are academically at-risk. Youth participate in rigorous, evidence-based programs strategically designed around state and local education standards, with a focus in core subject areas of reading/language arts and math. The 21st CCLC program also provides additional wraparound support services such as, homework help, academic mentoring, and counseling programs. Certified teachers, dedicated Education Directors, tutors, and youth development staff support students at 19 local Club sites. Members who participate 90 days or more show greater increases in math and reading/language arts or maintain at the highest level.

Program Highlights & Stats:

- **984** members met the required 30 days or more of 21st Century programming
- 200+ members improved or maintained A's in core subjects
- ·400+ members moved up a grade level in subject areas

HELPING CLUB MEMBERS OVERCOME SUMMER SLIDE

Summer learning loss, known as *summer slide*, affects thousands of students every year. During the summer, many students forget some concepts and processes they learned the previous school year. Breaks from schooling typically mark a time when kids are less engaged in educational pursuits like reading, math, and problem solving. Most students lose two months of mathematical skills every summer, with low-income children additionally losing two to three months in reading. Now imagine how steep that "slide" was when schools closed in March in response to the COVID-19 pandemic.

Tennessee Tutoring Corps was established by the Bill and Crissy Haslam Foundation, in partnership with Boys & Girls Clubs and other youth-serving organizations, to combat learning loss. This past summer, over 1,000 qualified college students were recruited as tutors to children attending youth-serving organizations across the State of Tennessee. The Tennessee Tutoring Corps at Boys & Girls Clubs of the Tennessee Valley was stellar and supported more than 510 rising K-6th

graders over the summer to improve their math and reading skills.



"It has been rewarding to see the program in action as we've visited sites in Knoxville," **Crissy Haslam** said. "It is great to see the children's smiling faces, while engaged in learning with their tutors." "We put this program together quickly to respond to the needs of K-6 and college students who were impacted by COVID-19 in different ways," Bill
Haslam said. "We are grateful to the Boys & Girls Clubs for partnering with us to make the Tennessee Tutoring Corps a success. They have worked really hard to set up a safe environment for learning."

GOOD CHARACTER & CITIZENSHIP

COMMUNITY GARDEN

Club members of Boys & Girls Clubs of the Tennessee Valley – South Knoxville Elementary worked with volunteers on a service learning project working in the community garden at their school. Vegetables harvested from the garden were shared at a food giveaway that took place each Friday in the neighborhood. Members prepared bags with fresh produce and additional food pantry items.

Members learned about the science and engineering of building a garden. Plants, just like kids, need room, food, sunlight, and attention to grow strong. Their gardening skills earned "two-green thumbs" based on their harvest: cherry tomatoes, dill, beans, flowers, cucumbers, red and green tomatoes, lettuce, cantaloupe, lemon balm, and pineapple mint. They also learned the process of canning items, in order to enjoy the abundant harvest through the winter. These members are one-step closer to a life-long practice of healthy eating and community service.

"I am beyond proud of my Club members and this community service learning project. Our new motto Whatever It Takes,' applies not only to how we serve our members and families, but how our members can serve our community." – Michelle Thompson, Club Director

South Knoxville Elementary

YOUTH OF THE YEAR

Jasmine, the 2020 Youth of the Year for Boys & Girls Clubs of the Tennessee Valley, exemplifies its mission. A member since she was five years old, Jasmine recently graduated from Maryville High School and plans to study social work at the University of Tennessee at Martin.

"The Club has provided me with opportunities that have helped shaped who I am. I've been a member of the Club for 13 years, and during that time, I've been able to go out into the community, meet people, and sharpen my communication skills. Recently, I competed in the Youth of the Year event. There were so many people who supported me and prepared me for the competition. It was a little scary at first, but by the end, I felt very confident and proud of myself.

When I think about the Club's impact on me, two things come to mind. The first is the **Torch Club**, which allowed me to work together with my friends at the Club to serve our community by implementing projects that helped us develop good character and citizenship. The second thing is the program called **SMART Moves**, which taught me how to say no to drugs and alcohol by being confident in who I am.

As I prepare to start my college education, I am confident that I will be successful because of the support and experiences obtained at my Boys & Girls Clubs."



HEALTHY LIFESTYLES BIKE CLUB

Club members of the DeBusk Family Club enjoy the bike trail at the back of the Club property. The trail was constructed in 2017 as part of a generous grant from the Carlo & Micol Schejola Foundation. The program teaches Club members bike safety, mountain biking, and sportsmanship.

Club members in second grade and up participate in the program and have access to 30 bicycles. These Bike Club members first walk the entire trail. The trail can be challenging, with obstacles like sharp turns, so walking the route helps the members safely navigate its features. Once they have a sense of the trail, members search through the fleet to find a bike to ride. Bikes can vary in handling, suspension, and brake styles to create different riding experiences. Once they have a helmet, to complete their safety precautions, they get their heart pumping for a great exercise experience.





BLACKBERRY FARM PARTNERSHIP IN BLOUNT COUNTY

Blackberry Farm has remained a strong partner of our Blount County Club this year. Blackberry Farm staff teach Club members the farm to table process: gardening and cooking delicious, healthy meals from scratch. The garden, next to the Club's playground, houses a variety of plants that members tend: tomatoes, strawberries, lettuce, blueberries, cucumbers, and herbs. Each month, chefs from Blackberry Farm visit the Club with different recipes and cooking techniques to share. The chefs also bring additional produce and meat from Blackberry Farm. Members have been able to prepare healthy foods, like homemade pasta, spaghetti, tacos, and hamburgers. The Blackberry Farm cooking club is by far the favorite of the Club.

COLLEGE & CAREER READINESS



The YouthForce program connects teens with businesses willing to invest in their training and development. YouthForce provides a range of activities to help teens develop skills for workforce success: finding a job based upon interests and talents, applying for a job, developing strong soft skills, and determining an educational and career path to pursue.

YouthForce University is an intensive training program focused on honing workplace professionalism as well as financial literacy to simulate a high-quality work experience for teens. YouthForce University is comprised of two parts: training and interning. The training portion covers twelve hours to teach teens job readiness skills, as well as engage teens in developing a pathway toward career opportunities. Upon successful completion of this program, teens earn a 60-hour paid internship at a local business.

Program Highlights & Stats:

- 420 teens have completed the program since July 2016
- 270 teens have been placed in 60-hour Job Ready internships
- 55 members participated in 2019-2020 technical training camps
- 38 local businesses have hosted YouthForce interns
- **29** additional businesses partnered with YouthForce for special events and soft skills training





YOUTHFORCE PARTNERS:

Affordable Auto Care **B&G** Catering **Blount County Animal Shelter** Blount County Library **Bombshells Salon Bridgewater Place Clayton Homes Denso Manufacturing Department of Human Services Discovery Network** DreamBikes Knoxville Food City Great Clips Hampton Inn Downtown Knoxville Home Depot Knox County Mayor's Office **Knoxville Convention Center Knoxville Police Department** Martin Luther King Jr. Center Old Navy Pellissippi State Community College **RFI Knoxville**

Renaissance Terrace Assisted Living Facility

Roll Arena Party Zone Senior Citizens Home Assistance Services Sword & Shield Tennessee Trucking Association TTJC Karate Y-12 Federal Credit Union

> "At my internship, I learned to adapt to others and their needs. I learned patience and how to communicate better. In cosmetology camp, I learned many different ways to style hair and how to achieve a specific look. I also learned that you won't get everything right the first time and that it takes time and patience." -Kayla B.

COLLEGE & CAREER READINESS

Pipeline Program is designed to increase the number of youth from disadvantaged backgrounds who complete high school and enroll in postsecondary programs in healthcare. Services to participants in the program include academic advising, career

exploration, tutoring, college tours, STEM career camp, assistance applying for financial aid, college entrance exam tutoring and registration fees, and college application support and fees.

Program Highlights & Stats:

- 320 participants
- **100%** of non-senior participants served completed the current academic year and progressed to the next grade level
- **99%** of seniors served graduated in four years (Knox County Schools 2018 graduation rate = 89.8%)
- **93%** of graduating participants self-reported enrollment in a higher education institution
- **78%** of surveyed participants indicated an increase in health career awareness
- **45%** of surveyed participants reported intent to pursue a healthcare degree or career
- 77% of members participated in STEM education activities including STEM curriculum



Kiana participated in the Pipeline Program all four years during high school and plans to attend the University of Tennessee to pursue a career as a Neonatal Nurse Practitioner. During her time in the Pipeline Program, she had the opportunity to participate in summer bridge activities, college tours, field trips, STEM Camp, and Nursing Camp.



The Talent Search program, funded by the U.S. Department of Education, seeks to increase the number of youth from economically disadvantaged backgrounds who graduate high school and go on to complete postsecondary education. The program provides academic, financial, career, and personal counseling to high school students. In addition, it offers tutorial services, exposure to college campuses, information on student financial assistance, career exploration and aptitude

assessment, mentoring programs, and assistance in preparing for college entrance exams.

Program Highlights & Stats:

- 501 participants
- 96% of non-senior participants completed the current academic year and progressed to the next grade level
- 99% of seniors served graduated in four years (Knox County Schools 2018 graduation rate = 89.8%)
- 71% of graduating participants self-reported enrollment in a higher education institution



"The TRIO Program is what has helped me through most of my high school years. The mentors always provide me with assistance to get me to the next level in high school and the essentials to help me prepare for my future afterwards. The TRIO mentors have taught me how to write a personal statement, how and where to sign up for scholarships, how to fill out applications, and get involved with programs that aid me in my future.

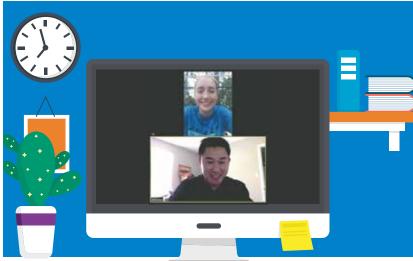
[']Also, the trips and college tours that we are able to attend helps me get a better look and more information on the schools I am considering attending. Whenever I stop by their office, I'm always leaving with more information than I came in with. On those days that I'm not seeking help, I can still stop by and my mentors are always there and fun to talk to. The TRIO program and mentors are always there to keep me engaged and growing, and preparing for my future." – **Noel D.**

COLLEGE & CAREER READINESS GOOGLE ANALYTICS CAMP

When a pandemic hits, it takes creatively and dedication to find safe ways to continue engaging high school Club members in meaningful and effective experiences that will undoubtedly shape their futures. In partnership with the Knox County Mayor's Office and the University of Tennessee's VolsTeach program, the Regal Teen Center presented the Google Analytics Certification Boot Camp as one way to propel teen members into their future.

Program participants had the opportunity to complete a paid training program that included the Google Analytics Academy and work in Code.org led by an instructor from the University of Tennessee Knoxville's Education Department. Over 40 teen members completed their Google Analytics Certification and completed YouthForce University, a soft skills training program.

The YouthForce program allowed participants to earn their certification remotely, utilize the help of the virtual VolsTeach instructor, and collect a stipend. Following the camp, the program placed participants into virtual short-term internships grounded in authentic work projects with local businesses. These virtual internship experiences are a first of its kind. With the support of the Knoxville Technology Council, this model has significant growth potential due to the efficiency of the delivery model and interest in the field.



YOUTH ARTS INITIATIVE

Boys & Girls Clubs of the Tennessee Valley continued their collaboration with Boys & Girls Clubs of America and The Wallace Foundation to develop transformative arts programming for the local community. The Youth Arts Initiative (YAI) is a unique program that provides high-quality visual and performing arts programming. The program offers youth the opportunity to engage in hands-on skill development using quality tools and technology to support their growth as artists.

This year, the YAI program offered more daily classes and specialty workshops to youth of all ages (K-12). Youth participated in visual art activities and workshops, including acrylic and watercolor painting, printmaking, drawing, collage, photography, and clay building. Performing art classes included hip-hop and West African dance, theatre workshops, puppetry, percussion, handbells, choir, and ukulele.

Participation in YAI's high-quality, research-based arts programming allows youth to strengthen and develop social, emotional, cultural, and cognitive skills needed for long-term success.





YAI CONT.

Program Highlights & Stats:

- 1,500+ contact hours with Club members
- **367** Club members attended 3 or more YAI classes this year
- **30+** YAI classes offered weekly across 5 Club sites
- 57% increase in offered programs
- **1,500** take-home art kits to community youth with the support of Dogwood Arts

YAI Partners & Contributors:

- The Wallace Foundation
- The Aslan Foundation
- Tennessee Arts Commission
- US Bank Foundation
- Akima Club
- Messer Construction Foundation
- South Arts
- Royal YOUth Dance Ensemble
- River & Rail Theatre Company
- Dogwood Arts

SOCIAL AND EMOTIONAL WELLNESS

Our Social and Emotional Wellness program works to build social and emotional learning skills in Club members who are living with Adverse Childhood Experiences (ACEs): traumatic events that occur in childhood and disrupt the safe, nurturing relationships and environment that children need to thrive. Dedicated staff members, along with several bachelor and master level social work interns implement evidence-based strategies, including, but not limited to, the Holistic Student Assessment that gathers information on key resiliency factors for our members. Programs and trainings support staff, members, and their families through interventions, referrals, and community partners. The team works closely with the Tennessee Commission on Children and Youth, Tennessee Suicide Prevention Network, University of Tennessee College of Social Work, PEAR Institute at Harvard, and many local youth serving organizations and collaborate to support the social and emotional well-being of our BGCTNV community.

Program Highlights & Stats:

- 349 members received direct support from the Social & Emotional Wellness team this past year
- · 176 members received ongoing and focused small group interventions or one-on-one counseling and mentorship
- 157 members were directly served throughout COVID-19 operations
- 83% of youth surveyed after interventions reported increased mental health (more "happy days")
- 90% of youth surveyed after interventions reported an increase in problem solving skills
- **88%** of youth surveyed reported that they are able to identify long-term goals for life (increase from 73% before SEWI programming)
- **96%** of youth surveyed reported they realize choices now can impact their future (increase from 90% before SEWI programming)
- **78%** of youth surveyed can identify a caring and stable adult they can talk to about their problems (a mitigating factor for ACEs)



HOW WE HELP THE YOUTH IN OUR COMMUNITY

- · 308,739 Meals and snacks served over the past year to Club members
- · Expanded Club hours to accommodate the schedules of parents who are essential workers

ACADEMIC SUCCESS:

- Power Hour provides homework help to Club members from Education Directors, staff, and volunteers
- Summer Brain Gain, 21st Century Community Learning Center grants, LEAP, and Tennessee Tutoring Corps provide Club members with support to succeed in school

GOOD CHARACTER AND CITIZENSHIP:

- Programs such as SMART Moves, Torch Club, Keystone Club, and Youth of the Year prepare members to make good choices in life
- · Service learning projects show members the importance of giving back to community

HEALTHY LIFESTYLES:

- Community gardens located at several Club locations teach members how to enjoy healthy food choices
- · Programs such as Culinary Camp show teens the joy of cooking

COLLEGE & CAREER READINESS:

- YouthForce provides teens with paid internships and training to improve their soft skills that promote their ability to find and maintain employment
- Programs such as TRIO and Pipeline work with students on academic tutoring, counseling, college applications, and college tours to prepare them for college

SCHOLARSHIPS

We provided 2,371 Club members with scholarships this past year. These scholarships allow youth to attend one of our Clubs at discounted rates. Here are some examples of families who have benefitted from scholarships:

Malik & Aliyah* have been Boys & Girls Club members since 2012. When their mother lost her job, she received a full scholarship for both of her children until she was able to find another job. As a single parent, she had no one to help her and was grateful for the scholarship assistance.

nd d Stacy & sch she abigail * look forward to coming to the Club every day and have been members since 2013. They enjoy the stability the Club provides and have learned to swim at the Club. When their grandfather passed away, their grandmother was left to raise them alone. Thanks to our scholarships, she was able to continue to send them to the Club.

Ethan, Jess, & Lucas*

have been attending the Clubs since 2011. When their mother decided to attend college to increase her job opportunities, she learned that her job would not work around her school schedule. As a single parent, she thought she would have to make the difficult decision of staying in school or continuing to work. The Club provided scholarship assistance for her three children, and she was able to stay in college.

*Names have been changed to protect the families' privacy

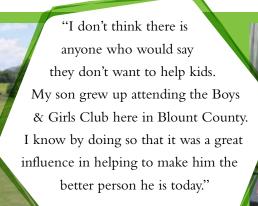
STAFF MEMBER OF THE YEAR

Greg Welch started with Boys & Girls Clubs of the Tennessee Valley in June 2006, at the DeBusk Family Club, as an Early Childhood staff member. He served in that position for 12 years and credits Ms. Mary Meek for serving as a strong mentor to him during his time in the Early Childhood room. In 2018, Greg experienced the other side of the Club by becoming the Club's Teen Director. Now, Greg is managing the role of Program Director of the Club, where he oversees the youth and teen areas. His experience and continued professional development is essential in mentoring and supporting staff and members at the Club. Greg truly embodies the core values of our organization.



TOM HATCHER CHARITY GOLF TOURNAMENT

The Tom Hatcher Charity Golf Tournament first started in 2014 as a way for Tom Hatcher, Circuit Court Clerk for Blount County, to give back to his community. Funds raised from this tournament benefit two organizations near and dear to Mr. Hatcher's heart: Boys & Girls Clubs of the Tennessee Valley and Alzheimer's Tennessee. It is completely volunteer driven and is a first-class event that many in the community look forward to participating in each year. The tournament has grown over the years, from 128 golfers in 2014 to 296 registered golfers in 2020.



- Tom Hatcher

Tom Matches

CIRCLE OF EXCELLENCE ANNUAL GIVING DONORS

Gifts listed here were made during fiscal year July 1, 2019 through June 30, 2020. Every effort has been made to ensure the accuracy of the information on each contributor who gave a gift in the amount of \$1,000 or more during this time. Any omissions or inaccuracies should be brought to the attention of the Resource Development Team at (865) 232-1200.

VISIONARIES \$100,000+

Anonymous Bill and Crissy Haslam Cherokee Distributing Company, Inc. City of Knoxville Estate of Bettie A. Styles James A. and Natalie Haslam II Jim Clayton K-VA-T Food Stores, Inc. Pilot Company Regal Foundation The Clayton Family Foundation The Haslam Family Foundation, Inc. Tim and Amy Williams UT Medical Center

CHAMPIONS \$50,000 - \$99,999

Alan and Sally Sefton Clayton Homes Ellen "Sis" Mitchell Keith and Jacqueline Holdbrooks Knox County Rich and Jane Ray Robert Hill The Charlie and Moll Anderson Family Foundation Wallace and Mary Casnelli Foundation

CHALLENGERS \$25,000 - \$49,999

Amy Miles Edfinancial Services First Horizon Foundation Humana Foundation Stephen and Ann Bailey Tom Hatcher Charity Golf Tournament Tony and Kim Hollin William "Ed" Harmon

MENTORS \$10,000 - \$24,999

Adrian and Mary Bailey Andy and Amy White Bill and Shirley Myers Blackberry Farm Cellular Sales of Knoxville **Denark Construction** Donna Johnston Dr. William and Nyda Smith Emmet P. "Buck" and Linda Vaughn, Jr. Fric and Mariana Hamilton Faris Properties, LLC Home Federal Bank J.A. Fielden Co., Inc. Jeremy and Casey Pruitt Jerry Burnette Jim and Cate Biggs Joe Hollingsworth, Jr. Joe and Ronda Landsman Joe and Ruth Fielden Kevin and Chelly Clavton Nancy Gnilka "Only Jesus" **ORNL Federal Credit Union** Phillips and Jordan, Inc. R.L. "Bunny" and Lisa Oakes III Randy and Jenny Boyd **Russ and Holly Watkins**

Sampson Foundation Fund Stowers Machinery Foundation Superior Pavement Marking, Inc. Teddy and Christy Phillips The Chairman's Club The Trust Company of Tennessee Tracy and Susan Thompson Warren and Kathy Payne Wes and Liz Stowers

LEADERS \$5,000 - \$9,999

21st Mortgage Corporation A & W Supply, Inc. Christopher and Elise Povnter Dave and Sarah Miller David Colquitt David Dugger David Gilbert and Cynthia Gibson Family Fund Dean and Ann Skadberg **DeRoval Industries Dunkin' Brand Community** East Tennessee Children's Hospital Glen Weber Glenda Shoffner Good Neighbors Shoppe, Inc. **Graphic Creations** Gregg and Patti Swersky Jack Rule James and Melissa Charles II Jim Caughorn John-Michael Galbraith

John Tolsma and Lee Ann Furrow-Tolsma Joshua and Flizabeth Birdwell Katherine Collins Roddy & JP Roddy, Sr. Fund L. Jeffrey Hagood It. David and Belinda Cline Mary Kay Sullivan Michelle Hardin Mountain Commerce Bank Peter "Doc" Claussen Peter and Trudy Shea Phillip J. Clapp Randall Gibson Robert Davies Rocky Goode Samuel Furrow Stephen and Nancy Land Thomas and Lindsev Boyd TIS Insurance Services, Inc. Wells Fargo Foundation William and Hannah Haslam

ADVOCATES \$2,500 - \$4,999

Angel Knorr Arconic Campbell, Cunningham & Taylor Connor Concepts Cora Physical Therapy Dr. Curtis C. Sexton Fifth Third Bank Fulton High School Athletics Goodson Brothers Coffee Jacqueline Mills Jefferson Chapman Jim and Mary Bush Jim and Sue Oakes John and Donna Dempster Johnson & Galyon, Inc. Justin and Kelly Maierhofer Markman's Massey Electric Company Melanie Flickinger Michael and Frances Petty Oscar Grandas **Regions Bank** Richard Isaac Robert and Anne Swisher Robert Flder ShoffnerKalthoff Mechanical Electrical Service SmartBank Stalcup Benefits Company Stanley Griffin Strategic Acquisitions Group, LLC The Bower Charitable Fund The Goodfriend Foundation Thomas Alan White Tom and Jeanette Jensen University of Tennessee Athletics Department Walt Chapman White Realty & Service Corporation William Read

BELIEVERS \$1,000 - \$2,499

ABA Support Team, Inc. Andrew Johnson Andrew Venable Anonymous Ashley Capps **Baxter Properties Beaty Chevrolet Company** Beverage Control, Inc. Blount Excavating, Inc. Blount Memorial Hospital Brian Donaldson Centriworks-Thermocopy Charles Dudney Christmas Lumber Company Cindv Mack **Cynthia Cassity** D.D. Lewis David and Betsy Kerr David and Sandy Martin David M. Jones David Pesterfield Davis Overton Don Heinemann Donna Geckler-Solod Doug and Melissa White **Douglas Harris** Dr. Angelique Adams Dr. Raphael Pooser Dry Gap Partners, LLC Dugan McLaughlin

Duo-Fast of Knoxville **Dwight Tarwater** Eagle Bend Manufacturing **Frnest Evans** Faith Promise Church First United Methodist Church Furrow Strickland Real Estate Services George Dinwiddie Gerald Mills Gibbs Prevost Gray-Hodges Greg Gheen H G & A Associates PC. Holston Gases Hugh Hyatt Jack Amvx Jan Rose Janet Bigelow Janette Burgin Jewelry Television Jim and Cindy Alexander Joan Cronan loe Connard Johnny Mills Judge Kelly and Denise Thomas Judge Tim and Sharon Irwin Karen Claussen-Bishop Karl Miller Kathy McKay Kay Clayton Keith Goodwin

Kenneth Rule Kevin Proffitt Kiwanis Club of Maryville Knights of Columbus Council Knox County Sheriff's Office **Knoxville Catholic High School** Knoxville Civitan Club Larry Chesney Lisa Godsey Lisa Hurst Lt. Governor Randy McNally Main Street Baptist Church Mariannina Montag Mark and Petra Wells Mark Nadolski Marshall Wilkins Martha Black Meridian Trust & Investment Company Morgan Cantev Omar and Julia Jubran Pete and Cindi DeBusk Pete Mills Phil and Donna Hatcher Pinnacle Financial Partners, Inc. Prvor. Priest & Harber Pugh & Company, PC. Randy Lambert Reba Kennedv **Richard Brinner Richard Jacobstein Rick Blackburn**

Robert Mainord Samuel Cheek Schwab Charitable Fund Second Harvest Food Bank of Fast Tennessee Shelter Insurance Sherri Parker Lee Stanley Smartt Stefanie Hess Steve Sumner Tennessee Orthopaedic Clinics The Knox Apartments The Melrose Foundation Thomas McI emore Thomas Overton Tve Thompson United Services Wayne Ritchie

Gifts listed here were made during fiscal year July 1, 2019 through June 30, 2020. Every effort has been made to ensure the accuracy of the information on each contributer who gave a gift in the amount of \$1,000 or more during this time. Any omissions or inaccuracies should be brought to the attention of the Resource Development Team at (865) 232-1200.

"Earlier this year, I experienced an unexpected financial hardship. The Club immediately worked with me and provided my family with a scholarship so that my two children could continue to attend the Club. If it was not for this scholarship, my kids would not have any afterschool care and I could have lost my job. This scholarship was very helpful to me until I was able to get back on my feet financially. Thank you for all that you do and for the scholarship help, I am truly and forever grateful." $-\mathbf{M}\mathbf{R}$ Parent of Club members

GRANTS

Accenture Akima Club Altrusa Club/Rotary Breakfast Club of Oak Ridge Arbv's Foundation Arconic Foundation Aslan Foundation Bank of America Charitable Foundation **Best Buy Foundation** Bill and Crissy Haslam Cal Ripken Sr. Foundation **Charles Schwab Foundation** Charter Communication/Spectrum **Cigna Foundation** City of Knoxville **Dollar General Literacy Foundation DOW Chemical Company Foundation** Dunkin' Joy In Childhood Foundation Food Lion FEEDS Charitable Foundation Gene & Florence Monday Foundation George R. Johnson Family Foundation Good Sports KaBOOM!/Keurig Dr. Pepper Knox County Knoxville Community Development Corporation (KCDC) Kroger Messer Construction Co. Foundation Rusty Wallace Toyota Sea Research Foundation Sequoyah Hills Presbyterian Benevolence Fund Share Our Strength: No Kid Hungry Campaign South Arts

GRANTS CONT.

SunTrust Foundation Taco Bell Foundation Tellico Lake Rotary Foundation Thompson Charitable Foundation Trinity Health Foundation of East Tennessee University of Tennessee Medical Center U.S. Bank Foundation US Department of Justice: Community Oriented Policing Services (COPS) Variety of Eastern Tennessee Walmart Foundation Wells Fargo Foundation Y-12 FCU Gives Foundation

BOYS & GIRLS CLUBS OF AMERICA

Altria **Bridgestone Retail Operations** Charles Schwab Foundation Citi Foundation **Comcast Foundation** Finish Line Foundation Gap Foundation Major League Baseball (MLB) **Michael Phelps Foundation** National Park Service Panda Cares Planet Fitness Red Nose Day The Hartford The Wallace Foundation **Truist Foundation**

US Cellular US Department of Justice: Office of Justice Programs (OJP)

EAST TENNESSEE FOUNDATION

Blackberry Farm Foundation CNS Y-12 Fund Katherine Collins Roddy and J.P. Roddy, Sr. Fund Mount Rest Fund Women's Fund of East Tennessee Youth Endowment Fund

FEDERAL FUNDING

- US Department of Agriculture US Department of Education
- US Department of Health and Human Services

STATE OF TENNESSEE

TN Arts Commission TN Commission on Children and Youth TN Department of Education TN Department of Health TN Department of Human Services TN Department of Mental Health & Substance Abuse Services

UNITED WAY

United Way of Anderson County United Way of Blount County United Way of Greater Knoxville United Way of Loudon County



The Jeremiah Milbank Society is a national recognition group for donors who make unrestricted gifts of \$10,000 or more to their local Boys & Girls Club's annual giving campaign. Youth who attend Clubs are more likely to achieve academic success, develop good character and citizenship, and adopt healthy lifestyles. The support from the Jeremiah Milbank Society is a powerful statement about the importance of Clubs and sets a positive example for

others to follow. Building the ranks of the Jeremiah Milbank Society is vital to ensure that Clubs can continue creating great futures for young people. We appreciate you supporting these efforts and being strong role models for kids.

Adrian and Mary Bailey Alan and Sally Sefton Amy Miles Andy and Amy White Anonymous Bill and Crissy Haslam Bill and Crissy Haslam Bill and Shirley Myers Charlie and Moll Anderson Donna Johnston Dr. William and Nyda Smith Ellen "Sis" Mitchell Emmet P. "Buck" and Linda Vaughn, Jr. Eric and Mariana Hamilton Estate of Bettie A. Styles James A. and Natalie Haslam II Jeremy and Casey Pruitt Jerry Burnette Jim and Cate Biggs Jim Clayton Joe Hollingsworth, Jr. Joe and Ronda Landsman Joe and Ronda Landsman Joe and Ruth Fielden John and Sondra Faris Keith and Jacqueline Holdbrooks Kevin and Chelly Clayton Mary Ellen Brewington Nancy Gnilka R.L. "Bunny" and Lisa Oakes III Randy and Jenny Boyd Rich and Jane Ray Robert Hill Russ and Holly Watkins Stephen and Ann Bailey Teddy and Christy Phillips Thomas and Lindsey Boyd Tim and Amy Williams Tony and Kim Hollin Tracy and Susan Thompson Warren and Kathy Payne Wes and Liz Stowers William "Ed" Harmon William and Hannah Haslam



2020 MEMBERS

Alan and Sally Sefton Anonymous Bill and Shirley Myers Bill and Susan West Brian and Gerry Donaldson C. Coulter "Bud" Gilbert Charles L. McGuff Dean and Debbie Winegardner Ernie and Pam Brooks Greg Dickson Jeff and Lisa Hurst Jim and Sue Oakes John and Donna Dempster John D. and Phyllis Lee Judge Tim and Sharon Irwin Linda Vaughn L. Jeff Hagood R.L. "Bunny" and Lisa Oakes III Sanford "Sandy" Loy

The Heritage Club is an association of friends of Boys & Girls Clubs who seek to ensure the future of the organization by including a gift in their will or estate plan. These supporters trust the Boys & Girls Clubs of the Tennessee Valley to reach out to young people and make a positive impact on their lives.

PARTNERSHIPS

3M Corporation Alcoa City Schools Ambition Basketball Anderson County Schools Apples For Kids ASAP of Anderson County **Beardsley Farm Bethany Church** Bike Elf Bike Walk Knoxville Blackberry Farm **Blount County Mental Health Alliance Blount County Schools Blount Partnership** Boy Scouts of America **Building Strong Brains Tennessee Butler Bus Lines** CAC Mobile Meals Ca-L'a Fitness Camp Amplify Centro Hispano de East Tennessee Child Advocacy Center City of Knoxville City of Lenoir City **Clemson University Clinton Civitan Club Crown College** CVS **Divine Urban Expressions** Dunkin' Donuts

East Tennessee Commission on Children & Youth **Emerald Youth Foundation** Episcopal School of Knoxville Faith Promise Church Friends of the Smokies GameTruck Greater Knoxville Girl Scouts of America Girls Inc. Girls Talk Grassroots Ministries Great Schools Partnership Great Smoky Mountain Council Great Smoky Mountains Institute at Tremont Great Smoky Mountains National Park Green Meadow Country Club H3 Sports Halls Republican Club Harmony Family Center Haven House liams Nature Center Jenna Johnson's Flying Fish Jov of Music KaBOOM! **KAPPI: Knox Adolescent Partners** in Prevention Initiative Karate Five KCDC Keep Knoxville Beautiful KICKO

Kids Love Bikes Kincaid House **Kiwanis** Club Knox County Knox County Department of Human Services Knox County Health Department Knox County Juvenile Court **Knox County Schools** Knox County Sheriff's Department Knoxville Garden Club Knoxville Inner City Kids Outreach Knoxville Museum of Art Knoxville Opera **Knoxville Police Department** Knoxville Track Club Lake City Elementary School Lakewood Capital Group Lenoir City Police Department Lenoir City Schools Lincoln Memorial University Lonsdale Elementary School Loudon County Health Department Loudon County Mental Health Coalition Loudon County Schools Loudon County Sheriff's Office Lowe's Home Improvement Main Street Baptist Church Marvville City Schools Metro Drug Coalition Norris Dam State Park

PARTNERSHIPS CONT.

Northwest Middle School Norwood Elementary School Office on Aging - Foster Grandparents Program **Operation Hope** PEAR Institute (Partners in Education And Resilience) Pellissippi State Community College Pilot Company Planet Fitness Prevention Network Richard L. Bean Juvenile Services Center **River & Rail Theatre Company** Rocky Top Police Department **Roval YOUth Dance Ensemble** SAPAT (Substance Abuse Prevention Action Team) Save Our Sons Partner Roundtable Second Harvest Food Bank of Fast Tennessee Shining Light Equestrian Sierra Club Soccer Shots South Knoxville Elementary School State of Tennessee Health Department Sunshine Industries Sustainable Future Center Sweet Spot Concessions Tellico Village Pickleball Association Tennessee School of Beauty Tennessee Theatre Texas Roadhouse The MUSE Knoxville The University of Tennessee

The Wallace Foundation TN Commission on Children and Youth **TN Department of Education** TN Department of Human Services **TN Volunteer Challenge Academy** Trotters US Cellular Walmart Webb School of Knoxville West Park Baptist Church Whitestone Church Windrock Park Women's Fund of Fast Tennessee YMCA YOKF Youth Ministries YWCA

"Evidence has shown that the Boys & Girls Clubs of the Tennessee Valley has a profound impact on a child's academic progress, classroom attendance, and behavior, and as incredible as that is for an after school program, that is actually secondary. The primary impact that our Clubs have on our children is that they have a safe shelter, every day, at the most dangerous times for youth, where they are loved."

- Matt Ryerson, President United Way of Greater Knoxville

CORPORATE BOARD OF DIRECTORS & BOARD OF TRUSTEES

BOARD OF TRUSTEES

Tim Williams, Chairperson Amv Miles Bill Myers, Jr. Brenda Wood Cindi DeBusk Dean Winegardner **Doug Haaland** Dr. Bob Rider Ellen "Sis" Mitchell Eric Hamilton Grant Boyd Jacqueline Holdbrooks James A. Haslam II Joan Cronan Joe Hollingsworth, Jr. Linda Vaughn Phillip Fulmer, Sr. R.L. "Bunny" Oakes III Randy Boyd **Rich Rav** Ronda Landsman **Russ Watkins**

Tony Hollin Warren Payne

CORPORATE BOARD OF DIRECTORS

Bart McFadden. President & CEO Christy Phillips, Chairperson Josh Birdwell. Vice Chair of Operations Peter "Doc" Claussen. Vice Chair of Development Tracy Thompson, Vice Chair of Administration Andy White **Becky South** Brad Bower **Casey Pruitt** Chief Eve Thomas Debby Lutz

Donna Johnston Dr. Terry Payne Dugan McLaughlin Henny Weissinger Jim Alexander Jim Caughorn Jim Mitchell Joe Fielden, Jr. John Dempster Judge Tim Irwin Justin Follis Justin Maierhofer Keith Goodwin L. Jeff Hagood Mac Stalcup Michael "Mickey" Johnson Michelle Hardin Randy Massey Robert Hill Steve Arnett Steve Pettit Tom Jensen Wes Stowers

HONORARY BOARD MEMBERS

Allan Bartlett* Anna Hinds Emmet P. "Buck" Vaughn, Jr.* George Armbrister* Jim Bush Lea Earl Acuff* Pat Summitt* Richard Isaac *Deceased

ADVISORY BOARD PRESIDENTS

Jerry Burnette – Halls/Powell Matthew Coleman – Loudon County Melissa Charles – North Anderson County Scott Stuart – Blount County

STATEMENT OF FINANCIAL ACTIVITY

For Fiscal Year Ending June 30, 2020

INCOME

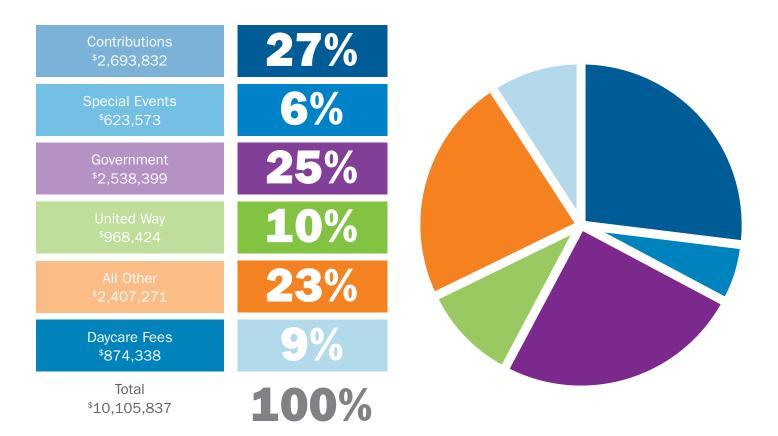
| Contributions | 2,693,832 |
|----------------------------|------------|
| Special events – Net | 623,573 |
| KCDC Allocation | 100,000 |
| United Way | 968,424 |
| Government Grants | 2,538,399 |
| USDA Food Program | 441,659 |
| /endor Voucher Program | 1,695,519 |
| hildcare and Activity Fees | 874,338 |
| nvestment | 74,000 |
| Rent | 65,851 |
| Other Income | 30,242 |
| OTAL INCOME | 10,105,837 |
| | |

EXPENSES

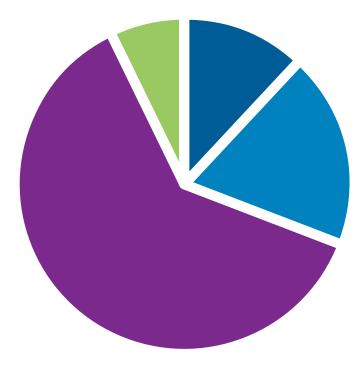
| Salaries | 4,628,576 |
|---------------------------------|-----------|
| Benefits | 353,579 |
| Pension | 206,230 |
| Payroll Taxes | 334,324 |
| Conferences and Training | 31,790 |
| Direct Program Expenses | 1,392,291 |
| Dues and Payments to Affiliates | 52,062 |
| Repairs & Maintenance | 528,473 |
| Insurance | 95,132 |
| Interest | 8,106 |
| Occupancy | 45,144 |
| Postage | 11,063 |
| Professional Fees | 427,693 |
| Promotions | 20,226 |
| Supplies | 16,922 |
| Telephone | 115,959 |
| Transportation and Travel | 347,476 |
| Utilities | 274,368 |
| Miscellaneous Expenses | 52,010 |
| TOTAL EXPENSES | 8,941,424 |

* Does not include non-cash items, In-Kind Income, and Expense and Depreciation.

BUDGET BREAKDOWN - OPERATING INCOME



BUDGET BREAKDOWN - OPERATING EXPENSES



| Building Costs & Insurance \$1,067,182 | 12% |
|---|------------|
| Direct Program Expenses \$1,739,767 | 19% |
| Salaries & Benefits \$5,522,709 | 62% |
| All Other ^{\$} 611,766 | 7% |
| Total \$8,941,424 | 100% |

17 CLUB LOCATIONS IN KNOX, BLOUNT, LOUDON, AND NORTH ANDERSON COUNTIES

KNOX COUNTY

JOHN D. LEE ADMINISTRATIVE OFFICES

967 Irwin Street Knoxville, TN 37917 (865) 232-1200

TRADITIONAL CLUBS THE DEBUSK FAMILY CLUB

(formerly Halls/Powell Club) 1819 Dry Gap Pike Knoxville, TN 37918 (865) 232-1218

HASLAM FAMILY CLUB UNIVERSITY 957 Irwin Street Knoxville, TN 37917 (865) 232-1214

REGAL ENTERTAINMENT GROUP TEEN CENTER 967 Irwin Street Knoxville, TN 37917 (865) 232-1210

VESTAL 522 Maryville Pike Knoxville, TN 37920 (865) 232-1216

CHURCH-BASED CLUB MIDDLEBROOK

8831 Middlebrook Pike Knoxville, TN 37923 (865) 232-1248 AFFORDABLE HOUSING CLUBS

MONTGOMERY VILLAGE

4530 Joe Lewis Road Knoxville, TN 37920 (865) 232-1224

NORTH RIDGE CROSSING

3916 Carus Road Knoxville, TN 37918 (865) 232-1220

WALTER P. TAYLOR

317 McConnell Street Knoxville, TN 37915 (865) 232-1222 WESTERN HEIGHTS

1331 W. Oldham Avenue Knoxville, TN 37921 (865) 232-1226

SCHOOL-BASED CLUBS

LONSDALE ELEMENTARY

1317 Louisiana Avenue Knoxville, TN 37921 (865) 232-1252

NORTHWEST MIDDLE

5301 Pleasant Ridge Road Knoxville, TN 37912 (865) 232-1266

NORWOOD ELEMENTARY

1909 Merchant Drive Knoxville, TN 37912 (865) 232-1254

SOUTH KNOX ELEMENTARY

801 Sevier Avenue Knoxville, TN 37920 (865) 232-1264

JUVENILE COURT RICHARD L. BEAN DETENTION CENTER 3323 Division Street Knoxville, TN 37919 (865) 215-6510

BLOUNT COUNTY TRADITIONAL CLUB

FORT CRAIG 520 S. Washington Street Maryville, TN 37804 (865) 232-1240

LOUDON COUNTY

TRADITIONAL CLUB LENOIR CITY 201 N. B Street Lenoir City, TN 37771 (865) 232-1228

N. ANDERSON COUNTY

N. ANDERSON COUNTY OFFICE 310 6th Street Rocky Top, TN 37769 (865) 232-1234

SCHOOL-BASED CLUB

LAKE CITY ELEMENTARY

402 Lindsay Avenue Rocky Top, TN 37769 (865) 232-1236





GET SOCIAL



WWW.BGCTNV.ORG