



2018-19 IMPACT REPORT



BOYS & GIRLS CLUBS
OF THE TENNESSEE VALLEY



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OF THE TENNESSEE VALLEY



**Whatever
It Takes to
Build Great
Futures.**

BECAUSE OF YOU, BOYS & GIRLS CLUBS OF THE TENNESSEE VALLEY'S 76TH YEAR WAS ONE OF GROWTH AND PROGRESS.

Coming off our 75th year, Boys & Girls Clubs of the Tennessee Valley had the momentum needed to expand our reach to serve even more youth through some new and meaningful partnerships. Today, our organization serves 9,800 youth annually at 17 Clubs in four counties. This is an increase of 2,300 youth in the past year.

Thanks to the support of our community, we are making a difference in the lives of our area youth and the entire community. Our new slogan is 'Whatever it Takes,' and our supporters and Club members personify this daily. We will pave the way, together, by doing whatever it takes.

I've been a believer in Boys & Girls Clubs of the Tennessee Valley's mission for many years and am excited and honored to serve as the new chairperson of our Clubs. I have experienced first-hand how simple contributions and support can impact the lives of Club members as well as donors. If you haven't toured the Clubs lately, I'd strongly encourage you to visit and see how you have impacted our community.

Thank you for making a difference!

A handwritten signature in black ink that reads "Christina Phillips". The script is fluid and cursive, with the first letter of each name being capitalized and prominent.

Christina Phillips

Chairperson, Corporate Board of Directors

WHO WE SERVE

Youth and Teens in Grades K-12

9,800 MEMBERS

More than 1,400 walk through our doors each day



4 COUNTIES:

ANDERSON

1 CLUB

LOUDON

1 CLUB

KNOX

14 CLUBS

BLOUNT

1 CLUB



5

+

6

+

4

+

1

+

1

=

17

School-based

Traditional

Affordable
Housing Clubs

in Knox County
Juvenile Court

Church-based

CLUBS

MEMBER DEMOGRAPHICS

36%

African
American

43%

Caucasian

6%

Hispanic

9%

Multi Racial

6%

Other

47%

Female

53%

Male



YOUNG PEOPLE
WHO NEED US MOST



OUTCOME-DRIVEN
CLUB EXPERIENCE



PRIORITY OUTCOMES



ACADEMIC
SUCCESS



GOOD CHARACTER
AND CITIZENSHIP



HEALTHY
LIFESTYLES

GOOD CHARACTER AND CITIZENSHIP

As part of our Formula for Impact, we work with our Club members to teach them good character and citizenship. Chase, a nine year-old member of our Club, is the perfect example of what one person can accomplish when they exhibit the traits of good character.

Last Christmas, when asked what he wanted, Chase answered without hesitation, “I want to feed the homeless.” From this humble statement grew **Chase’s Dream Diner**. The Club staff were determined to make his dream come true and worked to fulfill Chase’s selfless request. Soon, food donations were flowing into the Club, and a date and location were selected to distribute food.

As word of **Chase’s Dream Diner** spread, more people in the community joined to help. The momentum had built and volunteers spent several weekends out in Knoxville, delivering food, blankets, and words of encouragement to our community. This young man has a dream to change the world, and we know he will do amazing things.



YOUTH OF THE YEAR FINALISTS 2019

Each year, Boys & Girls Clubs of the Tennessee Valley recognizes Club members between the ages of 14 to 18 as Youth of the Year honorees, who vie for the honor to represent our organization at the Tennessee Youth of the Year competition in Nashville.

This program recognizes Club members who demonstrate our core values of service to the Club, community, academic success, strong moral character, and life goals. Through this competition, Club members gain valuable skills, such as, self-confidence, poise, and public speaking ability.

Youth of the Year finalists in 2019: DeVore, Timothy, and Jasmine. All three finalists have been attending the Boys & Girls Clubs since elementary school, and exemplify our core values every day. DeVore is currently exploring his college options, by attending college tours through our Pipeline program. Timothy graduated from high school and is now enlisted in the Army, proudly serving our country. Jasmine traveled to California for two weeks this past summer, as part of a program offered at Stanford University, where she learned more about her goals of becoming a lawyer and a court judge.



Pictured from left to right: DeVore, Timothy, and Jasmine.



TENNESSEE SCHOOL OF BEAUTY SCHOLARSHIP

Thanks to our corporate partnership with Tennessee School of Beauty (TSB), one very lucky and deserving Club member is awarded a full scholarship to attend their school each year. Nichole was the recipient of the scholarship last year and is excited to begin her career after recently graduating from TSB.



Cosmetology Camp

ACADEMIC SUCCESS

21ST CENTURY COMMUNITY LEARNING CENTERS

The 21st Century Community Learning Centers (21st CCLC) program provides tutoring, homework help, and enrichment opportunities during out of school time hours to young learners who are academically at-risk.

Youth participate in rigorous, evidence-based programs strategically designed around state and local education standards, with a focus in core subject areas like reading and math. The 21st CCLC program also provides additional wraparound support services like expanded library hours, mentoring and counseling programs, and family engagement activities.



Each Club site offers 21st Century services, with dedicated Education Directors, tutors, and support staff. In addition, Boys & Girls Clubs of the Tennessee Valley collaborates with eight (8) local elementary schools and employs more than 100 teachers in those schools as part of the 21st Century Program.

This program has impacted our area youth, as demonstrated by the data:

- 78% of teachers report that the 21st CCLC program has helped students complete homework with fewer mistakes
- 79% of teachers report that the 21st CCLC program has had a positive impact on math skills
- 84% of teachers report that the 21st CCLC program has had a positive impact on reading skills

SUMMER BRAIN GAIN

On average, most youth lose about two months' worth of math skills each summer due to a lack of expanded learning opportunities. Low-income youth also lose more than two months' worth of reading skills, while their middle-class peers make slight gains.

To combat this learning loss, Boys & Girls Clubs of the Tennessee Valley utilizes the Summer Brain Gain program, which is comprised of fun, themed activities for Club members that align with Tennessee Curriculum standards. Youth engage in a process of learning through discovery, group work, and hands-on projects.

Through pre- and post-testing, members engaged in the Summer Brain Gain program demonstrated the following improvements over the summer:

- 49% of the participants demonstrated a hold or increase in grade level in Reading
- 47% of the participants demonstrated a hold or increase in grade level in Math

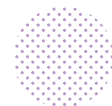


TRIO: TALENT SEARCH

The Talent Search program is funded by the U.S. Department of Education. It supports post-secondary education for economically disadvantaged and potential first generation college students. The program provides academic, career, and financial counseling to its participants and encourages them to graduate from high school and continue on to post-secondary education.

Program Stats:

- 501 participants
- 94% of non-senior participants completed the current academic year and progressed to the next grade level
- 97% of seniors served graduated in four years
- 1% of seniors completed a Rigorous Program of Study (Advanced Placement)
- 73% of graduating participants have self-reported enrollment in an institution of higher education



ACADEMIC SUCCESS CONT.

PIPELINE

The Pipeline Program is designed to increase the number of youth from disadvantaged backgrounds who complete high school and enroll in post-secondary programs related to the healthcare industry. This program is funded by the U.S. Department of Health and Human Services, Office of Minority Health – National Workforce Diversity Pipeline. Services to participants in the program include academic advising, career exploration, tutoring, college tours, STEM career camp, and assistance with financial aid, college entrance exams, and college application completion and fees.

Program Stats:

- 313 participants
- 100% of non-senior participants served completed the current academic year and progressed to the next grade level
- 100% of seniors served graduated in four years
- 95% of graduating participants have self-reported enrollment in an institution of higher education (estimated 10% intend to pursue healthcare degree)
- 79% of surveyed participants indicate an increase in health career awareness
- 88% demonstrated an increased knowledge of health careers and plans to achieve it
- 49% of surveyed participants reported intent to pursue a healthcare degree or career
- 80% participated in STEM education activities including STEM curriculum

Pipeline

“I am a driven and dedicated student who is passionate about my goals and taking advantage of opportunities that will help me reach them. I have known for years that my life’s calling is to become a doctor, and I feel that STEM camp will help me prepare for that. Many similar programs cost an outrageous sum of money, inhibiting my ability to attend and placing me at a disadvantage to many less passionate students with a checkbook full of opportunities. This camp will grant me experiences that I might otherwise have no access to.”

– **Emma G.**, *Pipeline Program Participant*

HEALTHY LIFESTYLES

COMMUNITY GARDEN

In partnership with Main Street Baptist Church, United Way of Anderson County, and Walmart, Club members of Boys & Girls Club of North Anderson County planted a community garden this past summer. Main Street Baptist Church in Rocky Top provided the land and church members worked side by side with Club members to till, plant, tend, and harvest the garden, which yielded green beans, corn, tomatoes, cucumbers, squash, zucchini, and okra.

Club members provided bushels of fresh vegetables from the garden to Main Street Baptist Church, to use in their summer feeding program and to distribute in their community food pantry. Over 75 families enjoyed the fresh vegetables this past summer as part of this partnership and Club members learned the importance of living a healthy lifestyle and giving back to their community.





CAL RIPKEN BASEBALL CAMP

Through a generous grant from the Cal Ripken Foundation, four lucky Club members attended the Cal Ripken Baseball Camp in Aberdeen, Maryland this past summer. The camp was a weeklong getaway where members learned valuable life lessons from trained baseball coaches. Our campers learned more than just baseball at this camp, they had the opportunity to explore an area of the country outside of their hometown.

Club members learned important fundamental lessons like teamwork, personal responsibility, and communication, which will serve them well both on and off the field. Opportunities like the Cal Ripken Baseball Camp instill a life-long love of exercise in our members.



HOW WE HELP - PROGRAMMING

SOCIAL AND EMOTIONAL WELLNESS

This is a group of programs that intentionally address the effects of Adverse Childhood Experiences (ACEs) on our members through staff training, community connections, member and family interventions, and referrals. Programs utilize the support of several bachelor and master level social work interns annually to implement the evidenced-based strategies determined necessary by several points of data, including the Holistic Student Assessment that gathers the resilient voice of our members. The team works closely with the Tennessee Commission on Children and Youth, Tennessee Suicide Prevention Network, PEAR Institute at Harvard, Boys & Girls Clubs of America, and many local youth serving organizations to support the social and emotional well-being of our BGCTNV community.

- More than 250 Club members received direct services from the social work team. Of those, 100 members received ongoing and focused small group interventions or one-on-one counseling and mentorship
- This year, the team logged more than 1,530 contacts with members and families, including more than 200 counseling or mentoring sessions
- The team provided training on how to lessen and prevent the impact of ACEs in our youth to more than 150 Club staff
- 94% of members surveyed said they have more “happy days” because of their sessions with a social work intern or staff



YOUTH ARTS INITIATIVE

Boys & Girls Clubs of the Tennessee Valley is collaborating with Boys & Girls Clubs of America and The Wallace Foundation to develop transformative arts programming for the local community. The Youth Arts Initiative (YAI) is a unique program that provides high-quality arts programming to tweens and teens in 4th – 12th grades. The program provides hands-on skill development in dedicated studio spaces using real tools and technology to support youth as artists. They are also provided with opportunities to engage in visual, performing, and applied arts programming.

This year, youth enjoyed participating in dance recitals, the Dogwood Arts Chalk Walk, and designing and painting a mural in Market Square.

Through participation in high-quality, research-based arts programming, Club youth will become 21st Century citizens who have social, emotional, cultural, and cognitive skills needed for long-term success.

- 84% of participants said they learned at least one new skill in the YAI program
- 72% of participants said they felt like they got to use high-quality art supplies and equipment
- 84% of participants reported that they felt emotionally safe in the YAI program
- 61% of participants said they had never participated in art programs outside of the school day
- 96% of participants said they would like to attend YAI classes in the future





There is clear evidence showing programs that expose young people to career development and job training opportunities are able to raise expectations and greatly promote self-sufficiency in adulthood. To meet this need, Boys & Girls Clubs of the Tennessee Valley involves Knox and Blount County high school students, ages 14 to 18, in the YouthForce program.

Involving young people in YouthForce provides a range of activities to help teens develop the skills essential for workforce success. These include getting and keeping a job, finding a career that fits each teens' interests and talents, and allowing the teens to determine the corresponding educational and career path they need to pursue.

- 300 teens have completed the program since July 2016
- 76 members participated in 2019 summer technical training camps
- 212 teens have been placed in 60-hour job-ready paid internships
- 27 local businesses host YouthForce interns
- 23 additional businesses partner with YouthForce for special events and soft-skills training

YOUTHFORCE PARTNERS

Affordable Auto Care
Anderson Rental Company

B&G Catering
Banana Republic

Bertlekamp Automation
Blackberry Farm

Blount County Library
Bombshells Salon
Broadway Carpets
Chilhowee Park & Exposition
Center
Cirrus Insight
Denso Manufacturing
Discovery Network
Dreambikes Knoxville
DSB Provisions
Food City
Functional Pathways
Hampton Inn Downtown Knoxville
John T. O'Connor Senior Center
Knoxville Civic Auditorium
and Coliseum
Knoxville Convention Center
Knoxville Police Department
Mahalo Coffee
Martin Luther King Jr. Center
Microsoft
Old Navy
Pellissippi State Community
College

Prestige Cleaners
Publix
Regions Bank
Renaissance Terrace Assisted
Living Facility
Roll Arena Party Zone
Senior Citizens Home
Assistance Service
South College
Sword & Shield
Tennessee College of Applied
Technology
Tennessee School of Beauty
Tennessee Theatre
Tennessee Trucking Association
Tindell's Building Materials
TN Department of Human
Services
TTJC Karate
University of Tennessee -
Fibers and Composites
Manufacturing Facility
UT Federal Credit Union

“The YouthForce program coached me through the process of gaining employment. The staff helped me to write a résumé and role-played the interview process with me. I also learned the importance of saving money out of every paycheck, and they helped me setup a checking and savings account. The program provided me with critical real-world experience, which allowed me to recently secure my first job.”

– **Caleah, age 16,**
YouthForce Participant



HOW WE HELP – PROGRAMMING CONT.



“Our partnership with Boys & Girls Clubs of the Tennessee Valley’s YouthForce program allows us to showcase our industry to the brightest and best young people in our area. As we grow as a small business, we must continue to look for ways to compete in the marketplace for talent. Our YouthForce applicants come to us with training and development that makes them viable candidates as soon as they graduate from the program. We are thankful for this partnership as it continues to be a win-win.”

– **Anita Lane, General Manager /
Director of Operations,**
Hampton Inn by Hilton



“As someone who works with a lot of local organizations, I can say that Boys & Girls Clubs of the Tennessee Valley is bringing high-quality, relevant programs and opportunities to the kids in our community who need it most. Their results with these programs and in shaping kids’ lives makes this organization worthy of our highest investment.”

– **Cynthia Gibson**
Vision 2020 Campaign Cabinet Member

PARTNERSHIP

Boys & Girls Clubs of the Tennessee Valley partnered with Faith Promise Church and Great Schools Partnership to provide gifts to nearly 2,000 kids. The **All Is Bright** event, in December 2018, was the inaugural partnership. Children visited the Haslam Family Club University, where they engaged in fun activities and enjoyed a delicious meal. While the children were entertained, their parents went next door to the Regal Entertainment Group Teen Center to “shop”: clothes, toys, and other items were free of charge for families. More than 500 volunteers worked tirelessly to ensure that families in our community received gifts during the **All Is Bright** event.



HOW WE HELP – PROGRAMMING CONT.

HOW WE HELP THE YOUTH IN OUR COMMUNITY

MEALS & SNACKS

- 367,291 Meals and Snacks served over the past year to Club members at no additional cost

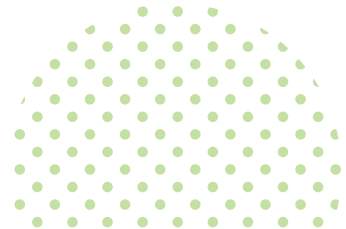
ACADEMIC SUPPORT

- Power Hour provides homework help and tutoring to Club members from Education Directors, staff, and volunteers
- Programs such as Pipeline, TRIO, and Brain Gain provide Club members with support to succeed in school



UNIQUE EXPERIENCES

- Cal Ripken Baseball Camp in Aberdeen, MD
- College Tours
- Hiking in the Great Smoky Mountains National Park
- Job Shadowing
- Sea Research Camp in Mystic, CT
- STEM Camp at Lincoln Memorial University
- Visits from Knoxville Opera
- Youth Arts Initiative



SCHOLARSHIPS

We provided \$2.3 million in scholarships this past year – this allows youth the opportunity to attend one of our Clubs, based on what their family can afford. Here are some examples of Club members who have benefitted from scholarships:

Julie and Abby

Julie* and Abby* always have big smiles when they arrive at the Club. They attend Boys & Girls Clubs with three additional siblings, so the entire family gets to have fun. If not for Boys & Girls Clubs of the Tennessee Valley, this family would have nowhere to go afterschool.

Bo

Bo* has been an active Boys & Girls Clubs of the Tennessee Valley member since May 2013. The Club has been able to provide his family with scholarship assistance throughout his time at the Club. Recently his mother faced a breast cancer diagnosis and throughout her treatments, she relied on the Club to provide Bo with a safe and nurturing environment, healthy meals, and homework help.

Cindy

Cindy* has been a Boys & Girls Clubs of the Tennessee Valley member since May 2014. She and her four siblings started attending the Club shortly after her grandparents gained custody of them. Due to the financial hardships of adopting their five grandchildren, their grandfather signed them up at the Club to assist in providing the children with a positive and safe place to go afterschool and over the summer.

*Names have been changed to protect the families' privacy



“Boys & Girls Clubs of the Tennessee Valley is an integral part of our community. They have a tremendous positive influence on the lives of the many young men and women they serve.”

– **James A. Haslam II**
*Founder & Chairman,
Pilot Corporation*

“I can’t say enough about the incredible relationship between South Knoxville Elementary and our Boys & Girls Club that meets at our school every day. The staff are caring and nurturing while working hand in hand with our school to provide the best educational experiences for our kids. Parents comment on how the school is open from 6am until 6pm daily—the fluid flow of services is a testimony to how Boys & Girls Clubs of the Tennessee Valley – South Knoxville Elementary School Club encompasses the philosophical tenets of the high expectations found at South Knoxville Elementary. *I am proud to work with such a dedicated and professional staff.*”

– **Dr. Tanna Nicely**
Principal, South Knoxville Elementary



CIRCLE OF EXCELLENCE

ANNUAL GIVING DONORS

Gifts listed here were made during fiscal year July 1, 2018 through June 30, 2019. Every effort has been made to ensure the accuracy of the information on each contributor who gave a gift in the amount of \$1,000 or more during this time. Any omissions or inaccuracies should be brought to the attention of the Resource Development Team at (865) 232-1200.

VISIONARIES \$100,000+

21st Mortgage Corporation
Anonymous
City of Knoxville
Clayton Homes
James A. and Natalie Haslam II
Jim Clayton
Knox County
Randy and Jenny Boyd
Rich and Jane Ray
Stowers Machinery Foundation
The Clayton Family Foundation
The Haslam Family Foundation, Inc.
Tim and Amy Williams
Wes and Liz Stowers

CHAMPIONS \$50,000 - \$99,999

Alan and Sally Sefton
David Gilbert and Cynthia Gibson Family Fund
Ellen "Sis" Mitchell
Keith and Jacqueline Holdbrooks
Phillips and Jordan, Inc.

Teddy and Christy Phillips
The Charlie and Moll Anderson
Family Foundation
Wallace and Mary Casnelli Foundation

CHALLENGERS \$25,000 - \$49,999

Amy Miles
First Tennessee Foundation
H. Peter Claussen
Joe Hollingsworth, Jr.
Pilot Flying J Corporation
Robert Petrone

MENTORS \$10,000 - \$24,999

Bill and Shirley Myers
Brenda Wood
Cellular Sales of Knoxville
Chris Chandler
Denark Construction
Don Hasson
Edfinancial Services
Eric and Mariana Hamilton

Good Neighbors Shoppe, Inc.
Great Schools Partnership
Home Federal Bank
Kevin and Chelly Clayton
Nancy Gnilka
Pete and Cindi DeBusk
Russ and Holly Watkins
Sharon Pryse
Stephen and Nancy Land
Superior Pavement Marking, Inc.
Tennessee Future Fund
The Trust Company
Thomas and Lindsey Boyd
Tony and Kim Hollin
Tracy and Susan Thompson
Warren and Kathy Payne
William and Hannah Haslam

LEADERS \$5,000 - \$9,999

Angels Over America
David Dugger
Dean and Debbie Winegardner

DeRoyal Industries
Dr. Angelique Adams
Dr. Curtis C. Sexton
Dr. Terry Payne
East Tennessee Children's Hospital
Emmet P "Buck" and Linda Vaughn, Jr.
Frozen & Refrigerated Food Council of NC
Gregg and Patti Swersky
James and Melissa Charles II
Jefferson Chapman
Jim and Cate Biggs
John Tolsma and Lee Ann Furrow-Tolsma
Joshua and Elizabeth Birdwell
Katherine Collins Roddy & JP Roddy, Sr. Fund
Mary Kay Sullivan
Messer Construction Foundation
Michelle Hardin
Peter "Doc" Claussen
Philip J. Clapp
Randall Gibson
Ray Fisher
R.L. "Bunny" and Lisa Oakes III
Robert and Anne Swisher
Samuel Furrow
TIS Insurance Services, Inc.
Winegardner Charities/SCORE International

ADVOCATES \$2,500 - \$4,999

AB&J Noyes Foundation, Inc.
Bayer Properties Turkey Creek
Beatty Chevrolet Company

Donna Johnston
Henny and Lynda Weissinger
Henry F. "Hank" Bertelkamp
Highway Markings, Inc.
John and Donna Dempster
L. Jeffrey Hagood
Lt. David and Belinda Cline
Mack Gentry
Markman's
Martin Altshuler
Pamela Fansler
Panda Restaurant Group, Inc.
Paul Nichols
Peter and Trudy Shea
Strategic Acquisitions Group, LLC
Trey Flautt
William Read
Women's Fund of East Tennessee

BELIEVERS \$1,000 - \$2,499

Andrew Venable
Ashley Capps
Ben Burnette
Brian Donaldson
Chancey & Reynolds
Charles Dudley
Comcast
Cynthia Cassity
David M. Jones
David Rausch
Davis Overton

D.D. Lewis
Deborah Smith
Donna Geckler-Solod
Dr. Raphael and Charlotte Pooser
DriveTime Car Sales, Inc.
Dry Gap Partners, LLC
Dura-Line Corporation
Emily Harper
Ernest Evans
First United Methodist Church Maryville
Gibbs Prevost
Glen Weber
Greg Gheen
GUBMK Constructors
Henry F. "Bert" Bertelkamp
Hugh Hyatt
Jack Mills
Jacob Benson
James Pruett
Jim and Cindy Alexander
Jim and Jean Card
Jim and Mary Bush
Jim and Sue Oakes
Joan Cronan
Joe Connard
Joseph Johnson
Judge Tim and Sharon Irwin
Justin and Kelly Maierhofer
Kay Clayton
Keith Goodwin
Kenneth Rule

Kiwanis Club of Maryville
Knoxville Civitan Club
Larry Chesney
Larsen and Adrian Jay
Lisa Anne Swisher
Lynn Kidd
Margaret Burrell
Mark and Petra Wells
Martha Black
Mary Ann Fennell
Melanie Flickinger
Mountain Commerce Bank
Omar and Julia Jubran
R. Culver Schmid
Reba Kennedy
Rick Byrd
Rob Stooksbury
Ron Watkins
Samuel B. Cheek
Shafer Insurance Agency, Inc.
Sherri Parker Lee
Stalcup Benefits Company
Stanley E. Fox, Sr.
Stanley Smartt
Steve Sumner
The Melrose Foundation
Thomas Alan White
Thomas Cressler
Thomas Overton
Tom and Jeanette Jensen
Tom Boyd

Twin City Motors
Wayne Ritchie
White Realty & Service Corporation

SPECIAL EVENT DONORS

\$100,000 +

K-VA-T Food Stores, Inc.

\$25,000 - \$99,999

Edfinancial Services
First Tennessee Bank
FirstBank
Pilot Flying J Corporation
Tom Hatcher Charity
Winegardner Charities/SCORE International

\$10,000 - \$24,999

Cellular Sales of Knoxville
Cherokee Distributing Company, Inc.
Clayton Homes
Cotton Eyed Joe
Cumulus Media, Inc.
Dean and Debbie Winegardner
Emmet P. "Buck" and Linda Vaughn, Jr.
Food City Charitable Foundation
Good Neighbors Shoppe, Inc.
Humana Foundation
JA Fielden Co., Inc.

Knoxville News Sentinel
Massey Electric Company
Pete and Cindi DeBusk
Phillips and Jordan, Inc.
Regal
Rocky Goode
Stowers Machinery Foundation
The Trust Company
Wes and Liz Stowers

\$5,000 - \$9,999

21st Mortgage Corporation
A&W Office Supply
All Occasions Party Rentals
Anonymous
Blount Excavating, Inc.
Bob Monday
Campbell, Cunningham, & Taylor
Christopher Hare
David and Sandy Satterfield
David Gilbert and Cynthia Gibson Family Fund
Dean and Ann Skadberg
Dr. Curtis C. Sexton
Dr. Terry Payne
Eagle Distributing Co., Inc.
Emogene Hogg-Hartman
Faris Properties, LLC
Gray-Hodges
Home Federal Bank
Jacqueline Mills

Jeremy and Casey Pruitt
Johnson & Galyon, Inc.
Lake Partners (Lakeside Tavern)
Lenoir City Utilities Board
Lt. David and Belinda Cline
Michael and Frances Petty
Municipality of Lenoir City
Philip J. Clapp
Randy and Angela Massey
SmartBank
Thermocopy of Tennessee, Inc.
Tim and Amy Williams
TIS Insurance Services, Inc.
Waste Connections of Tennessee
WVLT-TV

\$2,500 - \$4,999

Andy and Amy White
Arconic
Bank of Tennessee
Blount Memorial Hospital
Christmas Lumber Company
Connor Concepts
Cora Physical Therapy
Denark Construction
Dr. Bob Overholt
Duo-Fast of Knoxville
Engert Plumbing & Heating, Inc.
George Dinwiddie
Goodson Brothers Coffee
Henny and Lynda Weissinger

Highway Markings, Inc.
Jewelry Television
Jim and Mary Bush
John and Donna Dempster
Keith and Jacqueline Holdbrooks
Kelsan
Knoxville Catholic High School
Mountain Commerce Bank
ORNL Federal Credit Union
Peter "Doc" Claussen
R.L. "Bunny" and Lisa Oakes III
SAC, Inc.
Stalcup Benefits Company
The Wakefield Corporation
Tom and Jeanette Jensen
Tracy and Susan Thompson
Trinity Benefit Advisors
United Services
University of Tennessee Knoxville
Athletics Department
Walt Chapman
Webb School of Knoxville
Windrock Properties, LLC

\$1,000 - \$2,499

ABA Accountants Advisors
Alcoa High School
Allergy Associates, PA.
Bank of America
Baxter Properties
Beverage Control, Inc.

Big Kahuna Wings
Bike Elf
Bob and Edie Devrnja
Central High School
Cherokee Millwright, Inc.
Chris and Thersea Vandergriff
City of Knoxville
Cook's Mechanical Services
David and Betsy Kerr
DeRoyal Industries
Dewayne and Leigh Wilson
Direct Mail Services
Don and Martha Chill
Doug and Melissa White
Dr. Jerry and Joni Punch
Dr. Kenneth Bielak
Dugan McLaughlin
Dustin Colquitt
Dwight Tarwater
Fulton High School Athletics
Functional Pathways
Furrow Strickland Real Estate Services
Geny Insurance Group, LLC
Gerald Daves
HG&A Associates, P.C.
Herb Newton
Homestead, Inc.
House-Hasson Hardware
Howard Kerr
Interfaith Health Clinic
James Sharp

Jerry Burnette
Jim and Cindy Alexander
Jim and Sue Oakes
John Jones
John Tolsma and Lee Ann Furrow-Tolsma
Judge Kelly and Denise Thomas
Kay Clayton
Knox Glass Co., Inc.
Knoxville Beverage Co., Inc.
Knoxville Orthopaedic Clinic
Knoxville Quarterback Club
Kramer Rayson, LLP
L. Jeffrey Hagood
LBMC, PC
Lenoir City Board of Education
Lisa Godsey
Litespeed Construction
Lowe's Home Improvement
Lt. Governor Randy McNally
Mack Gentry
Matlock Tire Co., Inc.
Meridian Trust & Investment Company
Michael "Mickey" Johnson
Michael Maggart
Michelle Hardin
Mike and Lisa Rule
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Pete Mills
Phil and Donna Hatcher
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Pugh & Company, PC.
Richard Beam
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Roddy Vending Company
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Samuel Furrow
Sherri Parker Lee
Smith Marketing
SouthPoint Risk Advisors
Streamline Productions
SUB South, LLC
Tennessee Orthopaedic Clinics
The Proffitt Financial Group/
Northwestern Mutual
The Skin Wellness Center
Thomas McLemore
Thomas Overton
Tiffany Gardner
Walmart
White Realty & Service Corporation
Woodlands Management, LLC

"Boys & Girls Club of N. Anderson County has always been one of our students' biggest supporters. Last year, I approached the staff at the Club and asked if they could practice sight words, reading skills, and math with our kindergarten students. They immediately offered their help and worked diligently to ensure that our students were getting the help they needed. By the end of the year, our students doubled their number of recognized sight words, finished as proficient readers, and their math skills showed growth through testing. We are grateful for the hard work the Club staff pour into Lake City Elementary School every day."

– Heather McCulley Daniel
Teacher, Lake City Elementary School

Gifts listed here were made during fiscal year July 1, 2018 through June 30, 2019. Every effort has been made to ensure the accuracy of the information on each contributor who gave a gift in the amount of \$1,000 or more during this time. Any omissions or inaccuracies should be brought to the attention of the Resource Development Team at (865) 232-1200.

GRANTS

Akima Club
Altrusa Club/Rotary Breakfast Club of Oak Ridge
Arconic Foundation
Aslan Foundation
Bank of America Charitable Foundation
Best Buy Foundation
Cal Ripken Sr. Foundation
Cardinal Health Foundation
CarMax Foundation
Cigna Foundation
City of Knoxville
Dollar General Literacy Foundation
DOW Chemical Company
Food Lion FEEDS Charitable Foundation
Gene & Florence Monday Foundation
George R. Johnson Family Foundation
KaBOOM!
JCPenney
Knox County
Knoxville Chapter, Jack & Jill of America, Inc.
Knoxville Community Development Corporation (KCDC)
Kroger
Sea Research Foundation
Sequoyah Hills Presbyterian Church
South Arts
SunTrust Foundation
Thompson Charitable Foundation
Trinity Health Foundation of East Tennessee
U.S. Bank Foundation
USA Swimming Foundation: Make A Splash!

Variety of Eastern Tennessee
Walmart Foundation
Wells Fargo
Westfield via SouthPoint Risk Advisors: Mowery Division

BOYS & GIRLS CLUBS OF AMERICA

Altria
Charles Schwab Foundation
Citi Foundation
Comcast Foundation
Finish Line Foundation
Gap Foundation
Lowe's Home Improvement
Major League Baseball (MLB)
Michael Phelps Foundation
National Park Service
New York Life Foundation
Planet Fitness
Taco Bell Foundation
The Hartford
US Cellular
US Department of Justice: Office of Justice Programs (OJP)
The Wallace Foundation

EAST TENNESSEE FOUNDATION

Blackberry Farm Foundation
Katherine Collins Roddy and J.P. Roddy, Sr. Fund
Mount Rest Fund
Women's Fund of East Tennessee

FEDERAL FUNDING

US Department of Education
US Department of Health and
Human Services

STATE OF TENNESSEE

TN Commission on Children and Youth
TN Department of Education
TN Department of Health
TN Department of Human Services
TN Department of Mental Health &
Substance Abuse Services

UNITED WAY

United Way of Anderson County
United Way of Blount County
United Way of Greater Knoxville
United Way of Loudon County

PARTNERSHIPS

Alcoa City Schools
Ambition Basketball
Apples For Kids
ASAP of Anderson County
Beardsley Farm
Bethany Church
Bike Elf
Bike Walk Knoxville
Blackberry Farm

Blount County Mental Health Alliance
Blount County Schools
Blount Partnership
Boy Scouts of America
Building Strong Brains Tennessee
Butler Bus Lines
CAC Mobile Meals
Ca-L'a Fitness
Camp Amplify
Centro Hispano de East Tennessee
Child Advocacy Center
City of Knoxville
Clemson University
Crown College
CVS
Divine Urban Expressions
Dunkin' Donuts
East Tennessee Commission on Children
& Youth
Emerald Youth Foundation
Episcopal School of Knoxville
Faith Promise Church
Friends of the Smokies
GameTruck Greater Knoxville
Girl Scouts of America
Girls Inc.
Grassroots Ministries
Great Schools Partnership
Great Smoky Mountain Council
Great Smoky Mountains National Park
Green Meadow Country Club

H3 Sports
Halls Republican Club
Harmony Family Center
Haven House
Ijams Nature Center
Jenna Johnson's Flying Fish
Joy of Music
KaBOOM!
KAPPI: Knox Adolescent Partners
in Prevention Initiative
Karate Five
KCDC
Keep Knoxville Beautiful
KICKO
Kids Love Bikes
Kincaid House
Kiwanis Club of Maryville
Knox County
Knox County Department of Human Services
Knox County Health Department
Knox County Juvenile Court
Knox County Schools
Knox County Sheriff's Department
Knoxville Garden Club
Knoxville Inner City Kids Outreach
Knoxville Opera
Knoxville Police Department
Lake City Elementary School
Lincoln Memorial University
Lonsdale Elementary School
Loudon County Mental Health Coalition

Lowe's Home Improvement
Main Street Baptist Church
Maryville City Schools
Metro Drug Coalition
Northwest Middle School
Norwood Elementary School
Office on Aging - Foster Grandparents Program
Operation Hope
PEAR Institute (Partners in Education And Resilience)
Pellissippi State Community College
Planet Fitness
Prevention Network
Richard L. Bean Juvenile Services Center
River & Rail Theatre Company
Rocky Top Police Department
SAPAT (Substance Abuse Prevention Action Team)
Save Our Sons Partner Roundtable
Second Harvest Food Bank of East Tennessee
Shining Light Equestrian
Sierra Club
Soccer Shots
South Knoxville Elementary School
Sunshine Industries
Sustainable Future Center
Sweet Spot Concessions
Tennessee Theatre
Tennessee School of Beauty
Texas Roadhouse
The MUSE Knoxville
The University of Tennessee
The Wallace Foundation

TN Commission on Children and Youth
TN Department of Education
TN Department of Human Services
TN Volunteer Challenge Academy
Trotters
US Cellular
Walmart
Webb School of Knoxville
West Park Baptist Church
Whitestone Church
Women's Fund of East Tennessee
YMCA
YOKE Youth Ministries
YWCA

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Vaughn, Jr.*

**Deceased*

ADVISORY BOARD PRESIDENTS

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Knoxville Clubs

Melissa Charles –

North Anderson County

Mike Hearon –

Blount County

Susan Fox –

Loudon County

Jerry Burnette –

Halls/Powell Club

STATEMENT OF FINANCIAL ACTIVITY

For Fiscal Year Ending June 30, 2018

INCOME

| | |
|-----------------------------|------------------|
| Contributions | 1,875,130 |
| Special events – Net | 1,098,942 |
| KCDC Allocation | 100,000 |
| United Way | 905,566 |
| Government Grants | 2,794,954 |
| USDA Food Program | 619,393 |
| Vendor Voucher Program | 540,478 |
| Childcare and Activity Fees | 1,267,796 |
| Investment | 0 |
| Rent | 74,688 |
| Other Income | 7,811 |
| TOTAL INCOME | 9,284,758 |

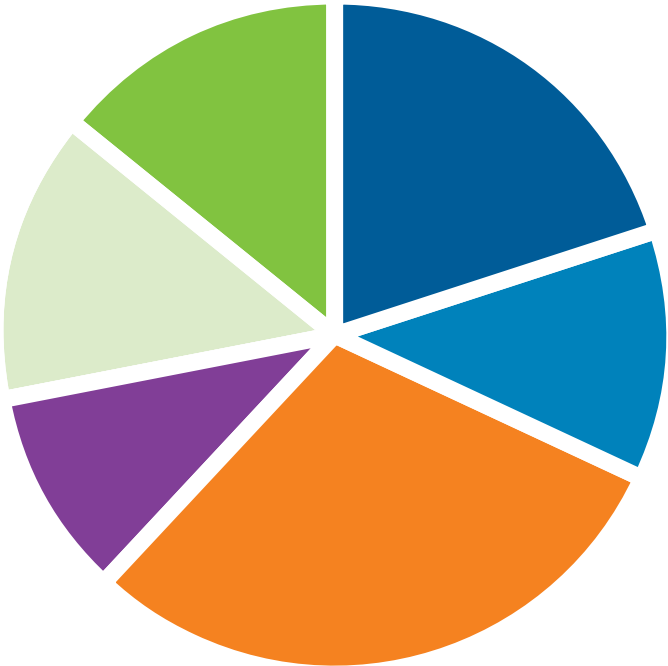
EXPENSES

| | |
|---------------------------------|------------------|
| Salaries | 4,693,856 |
| Benefits | 387,972 |
| Pension | 219,592 |
| Payroll Taxes | 333,259 |
| Conferences and Training | 30,457 |
| Direct Program Expenses | 1,181,176 |
| Dues and Payments to Affiliates | 78,774 |
| Repairs & Maintenance | 482,615 |
| Insurance | 78,145 |
| Interest | 7,793 |
| Occupancy | 53,723 |
| Depreciation | 0 |
| Postage | 14,492 |
| Professional Fees | 248,828 |
| Promotions | 17,512 |
| Supplies | 16,428 |
| Telephone | 85,547 |
| Transportation and Travel | 507,912 |
| Utilities | 286,325 |
| Miscellaneous Expenses | 54,783 |
| TOTAL EXPENSES | 8,779,189 |

* Does not include non-cash items, In-Kind Income, and Expense and Depreciation.

BUDGET BREAKDOWN - OPERATING INCOME

| | |
|-------------------------------|------|
| Contributions \$1,875,130 | 20% |
| Special Events \$1,098,942 | 12% |
| Government \$2,794,954 | 30% |
| United Way \$905,566 | 10% |
| All Other \$1,342,370 | 14% |
| Daycare Fees \$1,267,796 | 14% |
| Total \$9,284,758 | 100% |



BUDGET BREAKDOWN - OPERATING EXPENSES

| | |
|---|------|
| Building Costs & Insurance \$994,148 | 11% |
| Direct Program Expenses \$1,689,088 | 19% |
| Salaries & Benefits \$5,634,679 | 64% |
| All Other \$461,274 | 6% |
| Total \$8,779,189 | 100% |





The Jeremiah Milbank Society is a national recognition group for donors who make unrestricted gifts of \$10,000 or more to their local Boys & Girls Club's annual giving campaign. Youth who attend Clubs are more likely to achieve academic success, develop good character and citizenship, and adopt healthy lifestyles. The support from the Jeremiah Milbank Society is a powerful statement about the importance of Clubs and sets a positive example for others to follow. Building the ranks of the Jeremiah Milbank Society is vital to ensure

that Clubs can continue creating great futures for young people. We appreciate you supporting these efforts and being strong role models for kids.

.....

Alan and Sally Sefton

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Anonymous

Bill and Shirley Myers

Brenda Wood

Charlie and Moll Anderson

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David Gilbert and Cynthia Gibson

Dean and Debbie Winegardner

Don Hasson

Ellen "Sis" Mitchell

Emmet P. "Buck" and Linda Vaughn, Jr.

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Jerry Burnette

Jim Clayton

Joe Hollingsworth, Jr.

Joe and Ruth Fielden

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Sanford "Sandy" Loy

.....

The Heritage Club is an association of friends of Boys & Girls Clubs who seek to ensure the future of the organization by including a gift in their will or estate plan. These supporters trust the Boys & Girls Clubs of the Tennessee Valley to reach out to young people and make a positive impact on their lives.

17 CLUB LOCATIONS IN KNOX, BLOUNT, LOUDON, AND NORTH ANDERSON COUNTIES

KNOX COUNTY

JOHN D. LEE ADMINISTRATIVE OFFICES

967 Irwin Street
Knoxville, TN 37917
(865) 232-1200

TRADITIONAL CLUBS

HALLS/POWELL

1819 Dry Gap Pike
Knoxville, TN 37918
(865) 232-1218

HASLAM FAMILY CLUB UNIVERSITY

957 Irwin Street
Knoxville, TN 37917
(865) 232-1214

REGAL ENTERTAINMENT GROUP TEEN CENTER

967 Irwin Street
Knoxville, TN 37917
(865) 232-1210

VESTAL

522 Maryville Pike
Knoxville, TN 37920
(865) 232-1216

AFFORDABLE HOUSING CLUBS

MONTGOMERY VILLAGE

4530 Joe Lewis Road
Knoxville, TN 37920
(865) 232-1224

NORTH RIDGE CROSSING

3916 Carus Road
Knoxville, TN 37918
(865) 232-1220

WALTER P. TAYLOR

317 McConnell Street
Knoxville, TN 37915
(865) 232-1222

WESTERN HEIGHTS

1331 W. Oldham Avenue
Knoxville, TN 37921
(865) 232-1226

SCHOOL-BASED CLUBS

LONSDALE ELEMENTARY

1317 Louisiana Avenue
Knoxville, TN 37921
(865) 232-1252

NORTHWEST MIDDLE

5301 Pleasant Ridge Road
Knoxville, TN 37912
(865) 232-1266

NORWOOD ELEMENTARY

1909 Merchant Drive
Knoxville, TN 37912
(865) 232-1254

SOUTH KNOX ELEMENTARY

801 Sevier Avenue
Knoxville, TN 37920
(865) 232-1264

CHURCH-BASED CLUB

MIDDLEBROOK

8831 Middlebrook Pike
Knoxville, TN 37923
(865) 232-1248

JUVENILE COURT

RICHARD L. BEAN DETENTION CENTER

3323 Division Street
Knoxville, TN 37919
(865) 215-6510

BLOUNT COUNTY TRADITIONAL CLUB

FORT CRAIG

520 S. Washington Street
Maryville, TN 37804
(865) 232-1240

LOUDON COUNTY

TRADITIONAL CLUB

LENOIR CITY

201 N. B Street
Lenoir City, TN 37771
(865) 232-1228

N. ANDERSON COUNTY

N. ANDERSON COUNTY OFFICE

310 6th Street
Rocky Top, TN 37769
(865) 232-1234

SCHOOL-BASED CLUB

LAKE CITY ELEMENTARY

402 Lindsay Avenue
Rocky Top, TN 37769
(865) 232-1236



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